

Argentina B2B Week Seafood Edition France Crevettes & Coquilles Saint-Jacques

Paris, France

2 October 2026



Ministerio de Relaciones Exteriores,
Comercio Internacional y Culto
República Argentina



Secretaría
General
Presidencia de la Nación



Argentina



PromArgentina

We are **PromArgentina**, the Argentine Investment and International Trade Promotion Agency. Together with our nation brand Marca País Argentina, we encourage national exports, support the internationalization of SMEs and promote investment opportunities to optimize business development in Argentina.

For more information, please contact the PromArgentina representative for this event.

Name: Javier de Ancizar

Email: jdeancizar@promargentina.ar

Website: www.argentina.ar

Phone: +54 11 5199 2263



ANCHOAS PATAGONICAS SA

Website: www.tinos.com.ar

LinkedIn: www.linkedin.com/company/anchoas-patagonicas-s-a

Contact person: Hernan Calafati

Position: Director

Email: hernan.calafati@anchoaspatagonicas.com.ar

Phone: +549 2235 902 254

Annual export volume (USD or tons): 1,072.607 tons – 2025/2026

Provincial Fishing Season

Certifications: HACCP; BRC

Anchoas Patagónicas SA is an Argentine seafood processing and exporting company strategically located in Patagonia. We specialize in wild-caught Argentine red shrimp, globally recognized for its premium quality. Our BRCGS-certified facility combines experience, technology and strict quality controls, ensuring full traceability and products tailored to the requirements of each market.



ARBUMASA SA

Website: www.grupoarbumasa.com

Contact person: Camilla Brillet España

Position: Sales

Email: camillaespana@nemofish.ch; info@damares.it

Phone: +41 78 403 78 57

Annual export volume (USD or tons): USD 60,000,000

Certifications: USDA / FDA; MSC

We started our business in Argentina in 1989, when our first boat specialized in shrimp trawling sailed from Puerto Deseado, province of Santa Cruz.

Our growth has been continuous, incorporating into our specialty the capture and processing of diverse species of marine fauna offshore.

Currently, the company has 11 vessels operating in Argentine sea (8 outrigger trawlers and 3 squid fishing boats), producing annually 6,000 tons of squid and 6,500 tons of shrimp frozen on board.

Today, after more than 35 years mastering the field, ARBUMASA not only has become a global leader in the catching and onboard processing of shrimps and prawns, but it is also well-known for its top-quality products.



CABO VIRGENES SA

Website: www.cabovirgenes.com

LinkedIn: www.linkedin.com/company/cabovirgenes

Contact person: Gaston Ortiz

Position: Commercial Manager

Email: gortiz@cabovirgenes.com

Phone: +54 911 5327 9973

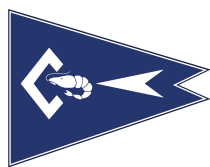
Annual export volume (USD or tons): 11,000 Tons

Certifications: USDA / FDA; HACCP; BRC; MSC

Founded in 2008, Cabo Vírgenes is a fishing company specializing in the catching, processing, marketing and export of frozen seafood. In January 2025 it joined AISA Group, consolidating its position in the international fishing industry.

A binational operation with a production base in Argentine Patagonia with plants in Puerto Rawson and Puerto Madryn (Sea Fresh) and a logistics and value-added platform in Spain.

Specialty: *Pleoticus muelleri*, the wild Argentine red shrimp of the South Atlantic — one of the most sought-after seafood products worldwide.



CONARPE SA

CONARPE SA CONTINENTAL ARMADORES DE PESCA SA

Website: www.conarpesa.com.ar

Contact person: Estela Baldini

Position: Sales Manager

Email: estela@conarpesa.com.ar

Phone: +549 11 6406 4024

Annual export volume (USD or tons): 24,000 Tons

Certifications: HACCP; MSC

Since 1977, our group has kept in its DNA the desire to excel that has characterized it for so many years. Our company is defined by its peerless quality, a great knowledge of international markets and constant growth that positions us as the number one company in the sector.

The main activity of Conarpesa is wild shrimp capture and processing using own ships and plants on land. At present, Conarpesa is the world's largest fishing exporter and the largest exporter of Argentinian wild shrimp. It has 4 processing plants and employs over 1,000 people directly, with many more indirectly. Conarpesa is today one of the main sources of employment in Patagonia.

Conarpesa has positioned itself as the number one company in the sector by offering peerless quality, a great knowledge of international markets and a well-gained global reputation.



EPSA

ESTRELLA PATAGÓNICA S.A.



PESCAR

ESTRELLA PATAGONICA SA

Contact person: Nicolas Cagliolo

Position: Sales Manager

Email: ncagliolo@estrellapatagonica.com.ar

Phone: +54 280 469 3921

Annual export volume (USD or tons): 20,000 Tons

Certifications: USDA / FDA; HACCP; BRC

The bedrock principles of Estrella Patagónica are based on a vertical integration system that goes from the procurement of the products marketed all the way to putting them in the frozen fish markets. We supply a wide range of top-quality products with a service that caters to every need.



FOOD PARTNERS PATAGONIA (FPP)

Website: www.foodpartnerspatagonia.com

Contact person: Juan Martin Ithuralde

Position: Sales Manager

Email: juan.martin@food-partners-patagonia.com

Phone: +54 9 11 5622 7222

Annual export volume (USD or tons): 3,500 Tons

Certifications: USDA / FDA; HACCP; BRC; Sedex, MSC, Carbon Footprint

FPP is a seafood company engaged in harvesting, processing, and exporting fish and seafood products. Its core business is focused on the processing of wild-caught shrimp (*pleoticus muelleri*) harvested in the Southwest Atlantic Ocean (FAO 41) and transformed into high-value-added products, which are primarily exported to the North American market, as well as to Europe and Asia.

The company operates with a mixed supply model, sourcing raw material from both its own fleet and third-party vessels. FPP holds international certifications covering Quality, Social Responsibility, and Sustainability (MSC), including carbon footprint measurement.

FPP operates three processing facilities located in Puerto Madryn and Puerto Rawson. The company generates more than 650 direct jobs and has the capacity to process approximately 10,000 metric tons of raw material. Its objective is to supply premium customers under multi-year supply programs.



GLACIAR PESQUERA SA

Website: www.glaciarpesquera.com

Contact person: Hanaa Bechache

Position: Director Sales EMEA

Email: hbechache@glaciar-france.com

Phone: +33 6 31 7874 65

Annual export volume (USD or tons): 3,000 mt

Certifications: USDA / FDA; MSC; FISH

Glaciar Pesquera is Argentina's leading Patagonian scallop harvester, operating a two-vessel fleet under one of just two quotas in a protected, MSC-certified fishery. We are backed by 30 years of operating history and a strategic partnership with Newsan Foods.

GRECIAMAR SA **(PART OF GRUPO SAN ISIDRO)**

Website: www.gruposanidro.com.ar

Contact person: Sebastián de Haro

Position: Manager

Email: sdeharo@gruposanidro.com.ar

Phone: +54 280 467 8003

Annual export volume (USD or tons): 10,000 tons aprox

Certifications: USDA / FDA; BRC; MSC

Greciamar SA is part of Grupo San Isidro, a Patagonian fishing group with decades of industry experience, based in Puerto Madryn, Chubut. The group processes and exports high-quality frozen Argentine red shrimp (langostino) and other seafood using IQF freezing technology, backed by its own fleet, processing plants and cold storage facilities.

Grupo San Isidro's mission is to produce high-quality food for demanding global markets while prioritizing employee wellbeing, transparency and sustainable community development.



IBERCONSA

IBERCONSA DE ARGENTINA SA

Website: www.iberconsa.com

Contact person: Pablo Basso

Position: Sales Director Argentina

Email: pablo.basso@iberconsa.com

Phone: 54 280 445 3088

Annual export volume (USD or tons): 60,000 tons

Certifications: USDA / FDA; Halal; Kosher; HACCP; BRC; MSC
certified for landfrozen and sea frozen Red Shrimp

Grupo Iberconsa (Ibérica de Congelados SA) is a global leader in the fishing, processing, and distribution of frozen seafood products. Founded in 1981 in Galicia, Spain, the company operates a fully integrated business model that controls every phase of the value chain from wild-catch harvesting directly to the final consumer. Iberconsa serves retail and food service sectors across more than 60 countries.



ILLEX FISHING SA

Website: www.illexfish.com

Contact person: Tomas Gerpe

Position: General Manager

Email: gerencia@illexfish.com

Phone: +54 9 11 5022 4714

Annual export volume (USD or tons): 5,000 tons

Certifications: USDA / FDA; HACCP; BRC

Illex Fishing SA has been in the Argentine market for more than 20 years, capturing and processing sea products. We have a processing plant in Puerto Madryn (Chubut), another cold store and processing plant located in the port of Mar del Plata (Buenos Aires), and 4 deep fishing factoring vessels for squid capture (Illex Argentinus, by jigger catch).

Our fishing: Red Shrimps (whole HOSO, tails HLSO, peeled Easy Peel EZP, Tail on PTO, and PD) and Squid Illex Argentinus processing and frozen on board by jigger fishing method (whole, tubes tentacle, and rings).



MARONTI S.A.

MARONTI SA

Website: www.marontiargentina.com

LinkedIn: www.linkedin.com/in/hernán-bustos-32a264137

Contact person: Hernán Bustos

Position: Commercial Manager

Email: hernan@marontiargentina.com

Phone: +54 9 223 305 8768

Annual export volume (USD or tons): USD 20,000,000

Certifications: USDA / FDA; HACCP

The company began its activities in September 2009 and since then has been dedicated to the marketing and production of hake, squid and shrimp, both in the local and foreign markets, reaching about 10,000 tons of raw material per year of the highest quality. With offices in the city of Mar del Plata (Buenos Aires), the company operates its own fishing vessels in the Argentine Sea (FAO 41) with landing ports such as Puerto Madryn, Comodoro Rivadavia, Caleta Olivia and Mar del Plata itself, among others.

The fleet consists of 3 freezer vessels. In 2020, the Company inaugurated its new office facilities, cold storage and processing plant of 10,000 square meters with capacity for 4,000 tons of fish. The plant has the necessary certifications in accordance with the requirements of the European Union, the United States, South America and Asia.



PEDRO MOSCUZZA E HIJOS SA

Website: www.moscuzza.com

Social media: @grupomoscuzza (IG)

Contact person: Sebastian Guridi

Position: Commercial Director

Email: sebastian@moscuzza.net

Phone: +54 223 461 9200

Annual export volume (USD or tons): 80,307,000 USD // 18,700 Tons

Certifications: MSC for Red Shrimp o-shore

Moscuzza Group is one of traditional pioneers of the Argentinean fishing industry. The group develops all its functions of extraction, processing, industrialization, marketing and distribution of fresh and frozen seafood.

This effort of being an integrated company, supported by a significant investment, is well recognized by our customers, as well as its strategies to achieve excellence in fulfilling their orders.

Situated in Mar del Plata, the main fishing port of Argentina, Moscuzza processes more than 50.000 tons of raw material a year, to satisfy the most demanding markets.



RED CHAMBER ARGENTINA SA

Website: www.redchamber.com.ar

Contact person: Valentina Bragagnolo

Position: Sales Manager

Email: vbrega@redchamber.com.ar

Phone: 54 9 280 400 6406

Certifications: USDA / FDA; HACCP; BRC; SMETA, MSC

Red Chamber Argentina is part of Red Chamber Co, a group founded in California that has been a leader in the fishing industry for more than 50 years both in the United States and worldwide.

We are a fully integrated company with fishing permits, fleet, processing plant, cold storage, and our own stevedoring company. We hold BRC Foods, HACCP certifications, and the MSC label for our shrimps.

We combine the global vision provided by being part of one of the largest seafood groups in the world with the expertise and knowledge of fishing wild and natural products.



WANCHESE ARGENTINA SRL (COOKE SEAFOOD INC.)

Contact person: Pedro Ibar Bohndalen

Phone: +54 022 3489 0949/1236

E-mail: administracion@wanchese.com.ar

Annual export volume (USD or tons): 5,000 tons

Certifications: USDA / FDA; HACCP; BRC

Fishing company established in Argentina in 1995. With our frozen at sea vessels, we catch, process and export scallops, shrimp and king crab.



Ministerio de Relaciones Exteriores,
Comercio Internacional y Culto
República Argentina



Secretaría
General
Presidencia de la Nación



Argentina